



2021 Retirement Policy Forecast

Brian Graff– Chief Executive Officer, American Retirement Association

117th Congress – Democrats Control

- 50-50 Split in Senate Gives Control to Dems with VP Tiebreaker
- Budget Reconciliation Available
 - Only practically available when one party controls both houses of Congress and the White House
 - Provides for expedited procedures and debate and only requires majority vote (not typical 60 votes) to avoid filibuster and pass in the Senate
 - Used in 2009 by Democrats to pass ACA; used in 2017 by Republicans to pass TCJA
 - Subject to 10-year expiration unless waived with 60 votes
 - Limited to provisions that “effect revenue” (e.g, tax as opposed to strictly ERISA provisions) subject to the determination of the parliamentarian
- More Than One Reconciliation Bill Permitted Per Fiscal Year
 - Biden has suggested as many as three this year could happen

COVID Relief Bill

- Includes Butch-Lewis Act providing a bail out for certain multiemployer plans and funding relief for single employer defined benefit plans
- Due to reconciliation rules, also includes COLA freeze on DC and DB annual contribution and benefit limits as well as a COLA freeze on the annual compensation limit
 - Effective in 2030 as a way to pay for the “out years”
 - Collectively bargained plans are exempt
 - ARA vigorously objecting to this budget gimmick
 - Presents lobbying challenges the longer it’s out there
 - Hill folks are looking at alternatives due to ARA objections

Automatic Retirement Plan Act

- Priority for Chairman Neal—Possible Inclusion In 2nd Reconciliation Tranche – Possibly this Summer
- Plan Requirement: Employers With 10 or More Employees and Without an Existing Retirement Plan Would Have to Offer Automatic Enrollment IRA or 401(k)
 - Must auto-enroll at 6% and auto-escalate 1%/year to 10%;
 - Specific QDIA options allowed including stable value (may address ESG here);
 - For larger plans (>100) likely to require lifetime income investment option;
 - Not applicable until employer in existence for three years;
 - No employer contributions required;
 - Does not supersede State programs in existence prior to enactment; and
 - Enforced with an excise tax
- Start-Up Credit Under SECURE Increased to 100% of Costs Up to \$5k for Employers With Up to 25 Employees
- Potential Deferral-Only 401(k) Safe Harbor with \$6,000 Limit
- Existing Plans Grandfathered from Auto-Enroll and Investment Rules
- Effective in 2023 (2025 for smaller (<100) employers)

Encouraging Americans to Save Act

- Chairman Wyden's companion to Chairman Neal's ARPA – also potential for second reconciliation tranche
- Changes current law Saver's Credit to effectively create government matching program for moderate income workers
- Increases income eligibility to \$65,000 (joint returns) with a \$20k phase out
- Credit is 50% up to \$1,000 total credit
- Credit is contributed to the 401(k) account or IRA of the taxpayer
- Treasury MyRA is reinstated as a default mechanism

Biden Tax Plan – Equalizing DC Plan Tax Benefits

- “The Biden Plan will equalize benefits across the income scale, so that low- and middle-income workers will also get a tax break when they put money away for retirement.”
- Would replace exclusion/deduction with a flat tax credit (amount undetermined).
- ARA concern is that reduced tax incentives for small business owners will make them less likely to make matching and other employer contributions, or even worse, less likely to offer a plan at all.

Securing a Strong Retirement Act (SSRA)

- Bipartisan comprehensive retirement policy bill
 - House Ways & Means Chairman Neal and Ranking Member Brady sponsors
- Five Titles consisting of 36 separate Sections
 - Coverage
 - Income Preservation
 - Simplification
 - SECURE Act Technical Corrections
 - Administration
- Marker Bill but possible action in 2021 or 2022
 - Possibly included in second tranche of reconciliation depending on cost
 - No pay-fors included
 - Section 101-103 redundant with ARPA

Securing a Strong Retirement Act (SSRA)

- **Sec 101 – Automatic enrollment required for new DC plans (also in ARPA)**
 - 401(k)s, 403(b)s, SIMPLE plans
 - Default rate at least 3% of pay but no more than 10% of pay
 - Auto escalation at 1% of pay until 10% of pay
 - All existing plans grandfathered
 - Exceptions
 - ERs with 10 or fewer EEs
 - New EEs in business for less than 3 years
 - Church plans
 - Governmental plans
- **Sec 102 – Small ER pension plan start-up credit increase**
 - Credit increased to 100% of cost for ERs with up to 50 EEs capped at \$5K
 - Current law limited to 50% of cost
 - Additional ER contribution credit for DC plans
 - Applicable % on amount contributed - capped at \$1,000 per EE
 - Full credit for ERs with 50 or fewer EEs; credit phased out for ERs with 51-100 EEs
 - Applicable % = 100% in first two years, 75% in year 3, 50% in year 4, 25% in year 5

Securing a Strong Retirement Act (SSRA)

- Sec 103 – Saver’s Credit (in ARPA)
 - New single credit rate of 50% match up to \$3,000 saved
 - Maximum credit amount increased to \$1,500 per individual (from \$1,000)
 - Income threshold eligible for credit increased to \$80k for joint filers (\$40k single, \$60k head of household) phased down until \$100k for joint filers
- Sec 104 – 403(b)s allowed to invest in CITs
- Sec 105 – Age 75 new Required Beginning Date for RMDs
- Sec 108 – Increased Catch-up Contribution Limits
 - Applies to individuals at age 60
 - New catch-up limits = \$10K for DC plans; \$5K for SIMPLE plans
- Sec 109 – 403(b) MEPs
- Sec 110 – Student Loan Matching Program
- Sec 111 – Small ER Pension Plan Start-up Credit application for ERs that join an existing MEP

Securing a Strong Retirement Act (SSRA)

- Sec 113 – Small immediate financial incentives for contributing to a plan
- Sec 114 – Safe harbor for corrections of EE elective deferral failures
 - Allows ERs to correct inadvertent errors within 9 ½ months after the end of the year in which the error occurs where the correction is favorable to the EE
- Sec 115 – New LTPT worker eligibility requirement definition
 - 500 hours of service for **two consecutive years**
- Sec 201 – Remove RMD requirements for certain Life Annuities
- Sec 202 – New QLAC definition
- Sec 203 – Allow individuals to purchase Insurance ETFs

Securing a Strong Retirement Act (SSRA)

- Sec 301 – Recovery of retirement plan overpayments
 - ERs prohibited from clawing back overpayments after three years if beneficiary did not cause the overpayment
- Sec 302 – Reduction in retirement plan excise taxes
 - RMD failure excise tax reduced from 50% to 25%; further reduced to 10% if taxpayers takes the RMD before an IRS audit or in the second year after the year in which the excise tax is imposed (if earlier)
- Sec 303 – Performance benchmarks for asset allocation funds
 - Directs DOL to issue guidance to allow plan administrators to use an alternative method for benchmarking target-date funds
- Sec 304 – Reporting and Disclosure Improvements Report
- Sec 305 – Eliminate reporting requirements for unenrolled participants

Securing a Strong Retirement Act (SSRA)

- Sec 306 – Retirement Savings Lost and Found
 - Requires PBGC to update its existing online database of lost accounts to include the unclaimed accounts of all former EEs worth \$6,000 or less
 - ERs allowed to transfer to PBGC the retirement accounts of former EEs with a balance of less than \$1,000, to be invested in U.S. Treasury securities
- Sec 307 – Exemption from RMD rules for individuals with balances of \$100,000 or less
- Sec 311 – Qualified Charitable Distribution Rule expanded to qualified retirement plan distributions – limit increased to \$130K
- Sec 315 – Paper statement mandate
 - Requires at least one quarterly benefit statement to be delivered on paper unless the participant opts-out
 - Paper disclosure requirement is once every three years for DB plans
- Sec 401 – SECURE Act technical corrections
- Sec 501 – Plan amendments required before end of 2022 (2024 for governmental plans)

ARA Legislative Priorities—Additions to SECURE 2.0

- Student Loan Matching Design – Fix Non-Discrimination Testing Issue
- Streamline Long-Term, Part-Time EE Compliance Rules
- Allow Disaggregation of Excludable Employees from Top Heavy Test
- New Stretch Match Safe Harbor
- Revise Family Attribution Rules
- Allow Discretionary ADMTs to be added after Close of Plan Year
- Plan Expenses
- Make Permanent Special Distribution and Loan Rules upon Presidential Declared Disasters

Other Legislation to Look Out For

- ESG
 - Possible mandate to offer ESG options to 401(k) participants – ARA would oppose
 - ESG disclosure requirements – ARA would support depending on details
- 401(k) Cybersecurity
 - Increased interest in the subject on the Hill
 - Expecting hearings

2021 Regulatory Outlook

- Clarifying Guidance for ESG
 - ARA would support bright line standard that ESG is pecuniary clearing use of ESG investments as TDFs
- Fiduciary Rule Revisited
 - Expect refinements to the now confirmed PTE
 - Also expect potential revisiting of 5-part test
- PEP Guidance Expected to be a Priority
 - Need to correct issue with limitations on named fiduciary in fiduciary PTE